

# Company Profile



technology for a quieter tomorrow



# **Company Introduction**

Tiantie Group is a Chinese company, specializing in noise and vibration mitigation technology for rail and industrial applications. The company has a market cap of \$600 million (USD), and is listed on the Shenzhen Stock Exchange (share code 300587).

# **Key facts**

### **Founded**

2003

### Revenue

\$135 Mio USD. 2019

## **Employees**

918 (Group)

### Competences

Noise and Vibration Control, Rubber Technology

#### **Industries**

Railway, Buildings, Industry

### Headquarters

Tiantai, Zhejiang, China

### **Affiliates**



New Manufacturing Facility in Tiantai County

#### Mission

To develop and manufacture application-specific, high-performance noise and vibration control technology and rubber products, for rail level crossings and industrial applications, and ensuring the highest product quality.

### Vision

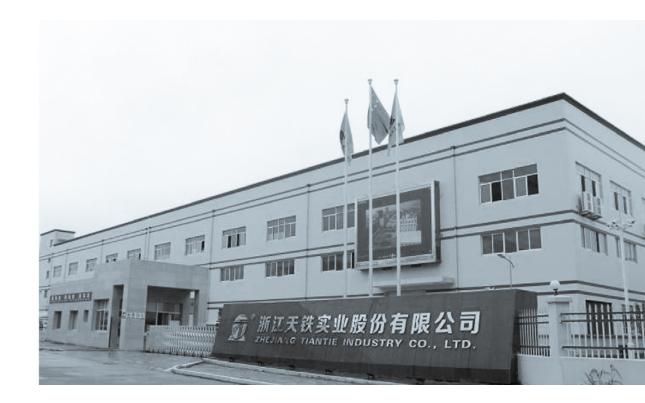
To be a global technology leader in vibration mitigation, with innovative products for transportation and industrial sectors, and to successfully enter the seismic control market.

# **Zhejiang Tiantie Industry**

products stand for effectiveness, reliability, and long service life.

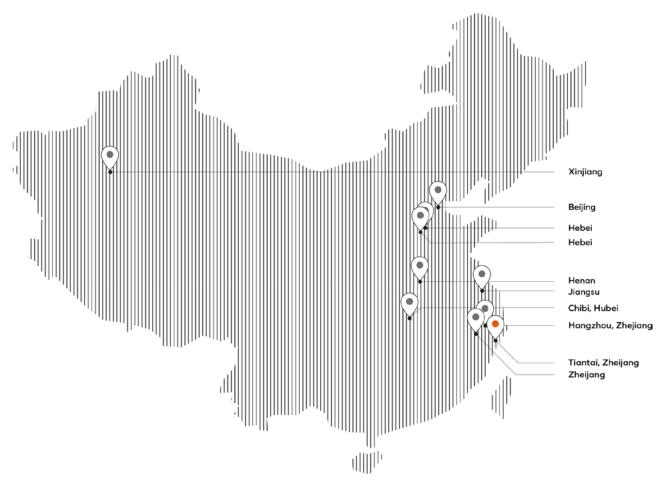
# **Milestones**

2003 2013 Tiantie established - the first Introduction and launch of rail dampers - with first installation at Chinese company specializing in rubber products for rail track Changchun Metro line. applications. 2004 2016 Tiantie introduces the first rubber Launch and installation of new panels for level crossings. Today, we rubber spring FST at Shenzhen are an industry leader. Metro. 2009 2017 Introduction of rubber-based Tiantie is listed at the Shenzhen track vibration control technology, Stock Exchange GEM. and first installation at Chengdu-Dujiangyan Railway line. 2010 2018 A total of 400km of rubber track With the launch of new product lines mats installed to date. and commissioning into service, Tiantie expands its leadership position with engineering and manufacturing of anti-vibration products for rail tracks



# **Tiantie Footprint in China**

With an expanding network of far-reaching industry partners and complementing technologies, Tiantie Industry Group is providing broad technology solutions far beyond its core competencies of rubber molding technologies. These include track beds, building structures and industrial applications.



### Headquarters Tiantai, Zhejiang, China

### Beijing

Beijing Zhongdi Sheild engineering Technology co., ltd, Products: Rubber Coating Engineering

### Jiangsu

Jiangsu Changjili New energy resource co., ltd, Products: New chemical products

#### Hangzhou, Zhejiang

Zhejiang Kaideli New Material Co., Ltd, Products: Waterproof coating Material, Concrete additives

#### Zhejiang

Zhejiang Tianlu Railway Equipment Co., Ltd, Products: Trackbed sleepers and slabs

#### Hebe

Hebei Lutong Railway Equipment Co., Ltd, Products: Rail fastener

#### Hebei

Hebei Tiantie Jiedun New Type Construction material technology Co., Ltd, Products: Reinforced Sleeve

#### Henan

Henan Tiantie environmental protection co., ltd., Products: Plastic septic tank

#### Chibi, Hubei

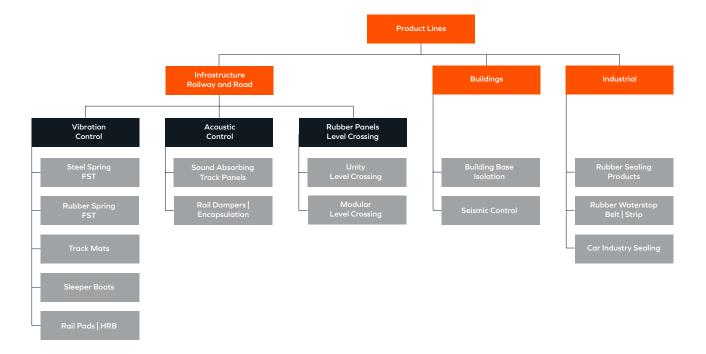
Hubei Yusheng Environmental protection co., ltd., Products: Sound-absorbing panels, building

#### Xinjiang

Xinjiang Tiantie Engineering material co., ltd., Products: Concrete additives

# **Product Portfolio**

The Zhejiang Tiantie product portfolio includes steel and rubber springs for FST, ballast mats, rail dampers, sleeper boots, rubber level crossings, noise absorption panels, and high-resilient.



# **Production Plants | Capacity**

The wholly-owned Zhejiang Tiantie production plant is a large scale manufacturing facility. Intelligent, state-of-the-art equipment ensures highest quality products and processes that guarantee customer needs, and meet requirements for environmental protection.

- Track mats
- Rubber sleeper boots
- Rubber bearings
- Rail damper
- Level crossing panel
- Steel springs
- $> 360,000 \text{m}^2$
- > 300,000 sets
- > 60,000 pcs
- $> 40 \, \text{km}$
- $> 50,000 \,\mathrm{m}^2$
- > 60,000







Mixer Feeding Machine



Production Line for Discrete Bearings



Large Tonnage-Vulcanizer



Vulcanizer

# Research and Development

Tiantie's in-house R&D center was established in 2007. It represents one the main pillars for our success. Civil engineers, chemists, design and manufacturing engineers work together on the development of the next generation vibration & noise control technology. Tiantie

experts actively participate in national and international committees, and close collaboration with universities, design consultants and customers provide a solid basis to develop new state-of-the-art products.



Research at Track Mats



Research at Track Mats



Research at Track Mats

# R+D Laboratory Equipment

Tiantie's in-house testing equipment allows the measurement of rheological and physical properties of rubber, rubber compounds and steel springs at all stages of manufacture. The equipment provides the

latest measurement technology for the most accurate, reliable, and reproducible data available. Relevant DIN, EN, and ISO standards are easily met, as are demands for advanced testing.



Tiantie in house testing



Tiantie in house testing



Tiantie in house testing



Tiantie in house testing



Tiantie In-house testing



Tiantie In-house testing



Tiantie on-site testing



Tiantie on-site testing



Tiantie on-site testing



Tiantie on-site testing

# **Product Testing**

At Tiantie, product field testing is performed on-site, under real environmental conditions. Many variations

of different types of Floating Slab Tracks have been constructed on our field testing site:



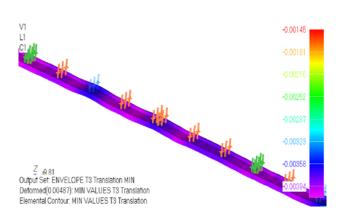


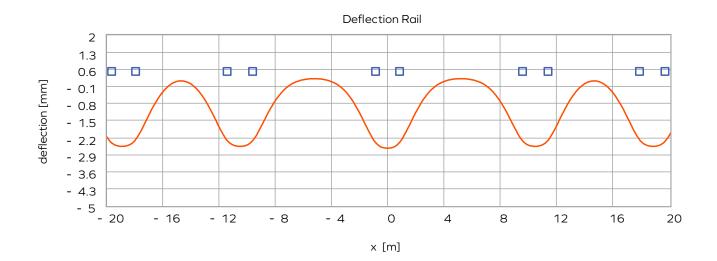
Tiantie on-site testing

Testing at the mock-up

# **Engineering services**

Tiantie engineers use highly specialized computational modeling, to reliably predict achievable reduction in vibration, as well as track dynamics, such as rail deflection under various loads. In addition to Tiantie's wide range of noise and vibration mitigation products, the company also provides expert installation services and/or supervision. Experienced engineers are available for installation and commissioning of all our products, including on-site monitoring and adjustments, Installation reports confirming "as-built" characteristics can also be provided.





# Patents and awards

Tiantie management knows and believes that innovation is at the basis of our long-term success. This philosophy demands extensive new product development that, in return, fuels comprehensive know-how in material science and advanced manufacturing processes.

The Chinese National Committee has recognized Tiantie with awards of excellence in performance. The company is also the recipient of numerous patent awards for it's products, including rubber track mats, damping boots, sound absorbers, rail dampers, rubber bearings, and the complete rubber panels for railway level crossings.



Quality Management System according to ISO 9001





# Management

The Tiantie Group is a family business that strongly considers value-based compliance as an essential part of daily business activities. Compliance means acting under the laws and regulations. This forms the basis for all our decisions and actions, and is the key to integrity in conducting business.

### Zhejiang Tiantie Management

Chairman Mr. Xu Jiding
General Manager Mr. Xu Kongbin
Chief Engineer Mr. Wang Bo
CFO Mrs. Zheng Shuanglian
Vice General Manager Mr. Xu Yinbin



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